

Incentives Around the World

Ensure your incentive programs are competitive.

Determine the right incentive program for your company by evaluating eligibility, targets and actual incentive data for STI, sales and LTI.



The global online tool includes 12 months' access!

This is the perfect partner to:
Global Pay Summary!



Included in a TAAP+ subscription!

This product can help you...

- Identify which incentives are typically provided in your markets of operation.
- Create a well-structured incentive program, or improve an existing program.



TAAP+ bonus

TAAP+ subscribers have exclusive access to our **HR country comparator dashboard!**

What's included?

- Annual total cash pay mix, short-term, sales and long-term incentives by career level
- Annual total cash pay mix by job family and career level
- Short-term incentives by job family and career level
- Annual total cash pay mix by industry and career level
- Short-term and sales incentives by industry and career level
- Long-term incentive plans

What's new in 2024?

Incentives Around the World will publish one month early, in February 2024!

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[Demo Video](#)

[Region Sample](#)

[Single Market Sample](#)

Incentives Around the World



Job families included

- Administration
- Communications
- Customer service
- Engineering
- Finance & accounting
- Executive leadership/general management
- Human resources
- Information technology
- Legal & compliance
- Manufacturing
- Project management
- Quality assurance
- Sales
- Supply chain



Industries included

- Banking/financial services
- Chemicals
- Consumer goods
- Energy
- Technology
- Life sciences
- Logistics
- Manufacturing
- Nonmanufacturing
- Retail & wholesale
- Services (nonfinancial)
- Transportation equipment

Take a closer look...

Global online



Single market PDF



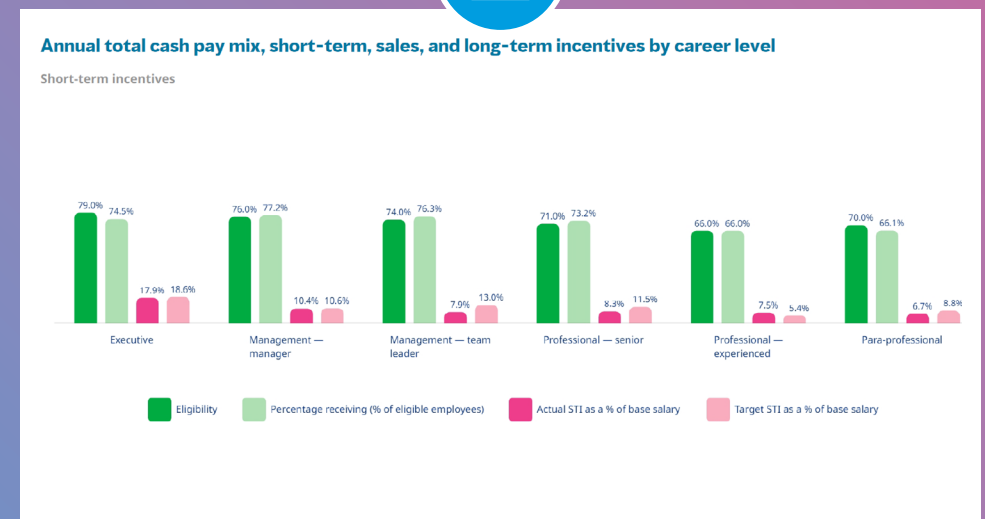
Region Excel

Incentive Around the World | Sample

Annual total cash pay mix, short-term, sales, and long-term incentives by career level

Region	Sub region	Market	Career level	Annual total cash pay mix		
				Base salary	Allowances	Short term incentives
Region name 1	Sub region 1	Market name 1	Executive	50.0%	30.0%	20.0%
Region name 1	Sub region 1	Market name 1	Management — manager	60.0%	25.0%	15.0%
Region name 1	Sub region 1	Market name 1	Management — team leader	60.0%	25.0%	15.0%
Region name 1	Sub region 1	Market name 1	Professional — senior	70.0%	20.0%	10.0%
Region name 1	Sub region 1	Market name 1	Professional — experienced	70.0%	20.0%	10.0%
Region name 1	Sub region 1	Market name 1	Para-professional	80.0%	15.0%	5.0%
Region name 1	Sub region 2	Market name 2	Executive	50.0%	30.0%	20.0%
Region name 1	Sub region 2	Market name 2	Management — manager	60.0%	25.0%	15.0%
Region name 1	Sub region 2	Market name 2	Management — team leader	60.0%	25.0%	15.0%
Region name 1	Sub region 2	Market name 2	Professional — senior	70.0%	20.0%	10.0%

[By career level](#) | [By job family and career level](#) | [By industry and career level](#)



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2024 Release: February 14

Online pricing

	USD	CAD
Global online Up to 15 users	6,000	8,100
Global online Up to 5 users	3,700	5,000
Add single user	1,000	1,350

Excel and PDF pricing

	USD	CAD
Region Excel	2,000	2,700
Single market PDF	1,000	1,350

Pricing note

Global online includes two options: access for up to 15 users or access for up to 5 users; additional users may be added for a fee (add single user).

Regions available: Americas; Asia Pacific; and Europe, Middle East & Africa. Selection of single market PDFs available on request including the United States and Canada.

Global online orders automatically renew every 12 months. Renewals will be invoiced on or around the renewal date each year. If you wish to cancel your auto renewal, notify us at least 30 days prior to your expiration date.

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Online version can be viewed in English, French, German, Portuguese and Spanish!

Market coverage

A global online subscription includes 12 months' access to market-specific data for all available markets. Global online includes Excel and PDF downloads. Region Excel reports include access to market-specific data for all available markets within the selected region.